*Open Letter*

*Firstly, Board of Directors and all employees of Viet Anh Vientiane Sole Co., Ltd would like to send warmest greeting to your company. Wish your development is sustainable!*

*Our company also would like to send our sincere thanks to your company for having been allowing us to become a companion as well as always trusting us and using all products and services that we provided.*

*Viet Anh Vientiane Sole Co., Ltd was established in August 2011 in Vientiane capital, Lao P.D.R. With efforts from all staffs, our company has become the leading distributor in Vientiane Capital in the field of electrical equipment and lighting. Besides, our company is proud of contributing to successful implementation in many large projects, making prestige and satisfaction to partners and investors.*

*We are also a company where connect and develop talented people in many fields. We always welcome new members who have enthusiasm, good qualification, and always try to develop themselves, work together to build a business with good prestige and high competitive position in the market.*

*With success and prestige of Viet Anh Vientiane Sole Co., Ltd, we believe that we will bring the best satisfaction to your company.*

*Once again, thanks and best regards to your company!*

***DIRECTOR***

***Vo Quang Chung***

**INTRODUCTION**

# GENERAL INFORMATION

1. **Name of company**

International transaction name in English: Viet Anh Vientiane Sole Co., Ltd

**2. Address**

- No. 145 Nosavanh – Saysetthay – Vientiane Province – Lao PDR

- Tel: +856 20 9925 8888/ +856 21 46 3868

- Email: [vietanhvientiane@gmail.com](mailto:vietanhvientiane@gmail.com)

- Website: vietanhlao.com

**3. Tax code**

- Code: 107509808.900

**4. Founded year**

**Viet Anh Vientiane Sole Co.,Ltd** was established **11/08/2011.**

**5. Representative Director : Mr. Hat ( Lao people )**

**6. Bank account of company:**

**USD:** 010 0112 000 3900 – Lao Viet Bank – Vientiane Province.

**BATH:** 010 02120 000 885 – Lao Viet Bank – Vientiane Province.

**KIP:** 010 0012 000 3038 – Lao Viet Bank – Vientiane Province.

**7. Bank account of human: Vo Quang Chung**

**KIP:** 010 0011 000 2432 – Lao Viet Bank – Vientiane Province

**USD:** 010 0111 000 4072 – Lao Viet Bank – Vientiane Province

**ORGANIZATIONAL STRUCTURE**

**DIRECTOR**

**VICE DIRECTOR TECHNICAL**

**VICE DIRETOR FINANCE**

**VICE DIRECTOR OF HR**

**ORGANIZATION OFFICE**

**TECHNICAL OFFICE**

**PLANNING OFFICE**

**EQUIPMENT OFFICE**

**FINACIAL OFFICE**

**REPRESENTATIVE OFFICE IN PROVINCES**

**COMMAND OF CONSTRUCTION**

**WORKERS**

**1. Regular staffing**

|  |  |  |
| --- | --- | --- |
| - | Total number of employees | 195 Persons |
| - | Construction engineer | 20 Persons |
| - | Transportation engineer | 10 Persons |
| - | Economic construction engineer | 03 Persons |
| - | Electrical Engineer | 30 Persons |
| - | Drainage engineer | 05 Persons |
| - | Geodetic engineer | 02 Persons |
| - | Bachelor of Economics | 10 Persons |
| - | Bachelor of Informatics: | 03 Persons |
| **-** | Technical Intermediate: | 50 Persons |
| **-** | Technical workers: | 62 Persons |

**2. Major business lines**

- Specialized construction activities other

Details: Construction of industrial, irrigation and transformer stations

- Installation of other construction systems

Details: installation of machine month, escalator, cargo ladder and automobile

- Wholesaling materials, installation equipment in construction

Details: ceramic tiles and sanitary ware

- Buying and selling interior decoration

- Construction of houses of all kinds

- Trading in electrical equipment products

- Freight transport by road

- Installation of electrical systems

- Install water supply, drainage, heating and air conditioning,

- Construction of railways and road projects

- Trading in real estate, land use rights of the owner, the owner or lessee to use.

**3.Social policies**

Employees of Viet Anh Vientiane Sole Co., Ltd are entitled to full social allowances under the Lao labor law, regularly participate in activities of the Company's welfare fund such as study tours ...

**HUMAN RESOURCES**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Commander Construction**

1. Full name: **DANG NGOC MINH**

2. Born: 02 March 1950

3. Title: Engineer

4. Major: Electrification of enterprises

School: Industrial Technology University

Graduation year: 2007

5. Permanent residence: Nghe An - Viet Nam

6. Works, projects that have participated in construction:

**Project: Xieng Kouang Ethnic Boarding School - Lao PDR.**

**Project: Construction of the Village**

**Project: Xieng Kham Bank - Laos**

**Project: Xieng Khouang Hotel - Laos**

**Project: ThaGon Institute – Laos**

**Project to build Attapeu Hall - Laos**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Commander Construction**

1. Full name: **BUI DUC DONG**

2. Born: February 16, 1989

3. Title: Engineer

4. Major: Electrical Engineering

School: Hanoi University of Agricultural Technology

Graduation Year: 2012

5. Permanent residence: Nghe An - Viet Nam

6. Works, projects that have participated in construction:

**Project: traffic lights in Xieng Khouang - Laos.**

**Project: Installing traffic lights in Vientiane capital**

**Project: Building Lao Ministry of Agriculture and Forestry**

**Project: Installing high speed light bulbs in Udomxay province**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Commander Construction**

1. Full name: NGUYEN THANH NAM

2. Born: 17 October 1979

3. Title: Engineer

4. Major: Electrical Engineering

School: Hanoi University of Agricultural Technology

Graduation Year: 2002

5. Permanent Household Registration: Can Loc District, Ha Tinh Province

6. Works, projects that have participated in construction:

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Construction of QL1 lighting system in Northern and Southern part of Ha Tinh city under Project of expansion of QL1 North section of Ha Tinh city (Km504 + 400-Km509 + 700) and The city of Ha Tinh (km514 + 800-km517 + 950), Ha Tinh province**

**Project: Detention Facility 41 - Military Region 4**

**Project: Project to build the National Music School of Laos**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name: TRAN VAN DUNG

2. Born: 25 October 1988

3. Title: Engineer of Technology

4. Major: Electrical Engineering

School: Da Nang University of Technology

Graduation Year: 2012

5. Registered permanent residence: Ha Tinh

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of QL1 lighting system in Northern and Southern part of Ha Tinh city under Project of expansion of QL1 North section of Ha Tinh city (Km504 + 400-Km509 + 700) and The city of Ha Tinh (km514 + 800-km517 + 950), Ha Tinh province.**

**Project: Construction of Vietinbank - Vientiane – Laos.**

**Project: Xieng Khouang Hotel – Laos.**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name: **PHAN VAN KY**

2. Born: November 30, 1985

3. Title: Engineer

4. Major: Electrical and Electronic Engineering

School: Vinh University of Technical Education

Graduation Year: 2012

5. Permanent Households: Nghe An Province, Viet Nam

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of QL1 lighting system in Ha Tinh Province (km514 + 950), Ha Tinh province.**

**Project: Construction of Vietinbank - Vientiane - Laos.**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name: **TRINH VAN TIEN**

2. Born: 22/8/1980

3. Title: Engineer

4. Specialization: Surveying

School: University of Mining and Geology

Graduation Year: 2011

5. Permanent Household Registration: Nghe An Province, Vietnam

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of QL1 lighting system in Ha Tinh Province (km514 + 950), Ha Tinh province.**

**Project: Construction of Vietinbank - Vientiane - Laos.**

**Project: Xieng Khouang Hotel - Laos.**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name: **PHAN CONG PHUONG**

2. Born: 27 August 1984

3. Title: Engineer

4. Major: Construction Economics

School: Hanoi University of Transport

Graduation Year: 2008

5. Permanent Household Registration: Nghe An Province, Vietnam

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of Vietinbank - Vientiane - Laos.**

**Project: ThaGon Institute - LaosCAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name: **PHAN TRONG DUY**

2. Born: June 04, 1990

3. Title: Engineer

4. Specialization: Labor Protection

University: University College of Labor

Graduation Year: 2013

5. Permanent Household Registration: Ha Tinh Province

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of QL1 lighting system in Ha Tinh Province (km514 + 950), Ha Tinh province.**

**Project: Construction of Vietinbank - Vientiane - Laos.**

**Project: Xieng Khouang Hotel - Laos.**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name: **LE BAO TUYEN**

2. Born: April 26, 1986

3. Title: Engineer

4. Specialization: Construction Machinery

School: Hanoi University of Civil Engineering

Graduation Year: 2010

5. Permanent Household Registration: Nghe An Province

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of Vietinbank - Vientiane - Laos.**

**Project: Xieng Khouang Hotel - Laos.**

**CAPACITY EXPERIENCE OF STAFF**

**Position: Technician**

1. Full name:**HO QUOC THAO**

2. Born: April 11, 1991

3. Title: Engineer

4. Specialization: industrial and civil electricity

School: Hanoi University of Electricity

Graduation Year: 2014

5. Permanent Household Registration: Nghe An Province

**Project: Renovation, upgrading and construction of new electric lighting system in Hoa Binh town, Tuong Duong district.**

**Project: Installing traffic lights in Ha Tinh city, Ha Tinh province.**

**Project: Construction of QL1 lighting system in Ha Tinh Province (km514 + 950), Ha Tinh province.**

**CAPABILITY OF MACHINE EQUIPMENTEQUIPMENT MACHINERY COMPANY**

1. **Office devices**

|  |  |  |  |
| --- | --- | --- | --- |
| **TT** | **KIND OF EQUIPMENT** | **UNIT** | **NOTE** |
| 1 | Computer | 25 | Compaq |
| 2 | Printer A4 | 07 | HP laserjet 1300 |
| 3 | Photocopy machine | 04 | SHARP |
| 4 | Fax machine | 02 | Panasonic |
| 5 | Phone - Mobiphone | 15 | Panasonic |

**2. Construction devices & Machinery**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
| **TT** | **KIND OF MACHINERY** | **QUANLITY** | **CAPACITY** | **BRAND** | **EXP** | **OWN OF** |
| 1 | Steel-cyclinder rooler Sakai | 4 | 16T | Japan | 2008 | Company |
| 2 | Rooler | 4 | 25T | China | 2011 | Company |
| 3 | Self-propelled excavator | 2 | 108CV | Japan | 2009 | Company |
| 4 | Concrete mixer truck | 14 | 150L-350L | Viet Nam | 2012 | Company |
| 5 | Rod vibrator HONDA | 16 | 1.5KW | Japan | 2012 | Company |
| 6 | Table vibrator | 15 | 1.0KW | China | 2012 | Company |
| 7 | Vibrator | 15 | 80kg | Japan | 2012 | Company |
| 8 | Concrete mixer automatic | 8 | 75 l | Japan | 2009 | Company |
| 9 | Generator | 8 | 4,5 KW | Korea | 2011 | Company |
| 10 | Pump water machine HONDA | 8 | 50-100m3/h | Japan | 2012 | Company |
| 11 | Welding electric machine | 10 | 23KW | Japan | 2011 | Company |
| 12 | Steel cutting machine | 10 | 1KW | China | 2011 | Company |
| 13 | Drilling stone machine | 4 |  | Korea | 2010 | Company |
| 14 | Air compressor | 2 | 10m3/min | Japan | 2010 | Company |
| 15 | Air compressor | 1 | 10m17/min | Korea | 2011 | Company |
| 16 | Palang leash 5 ton | 6 | 5 ton | Japan | 2012 | Company |
| 17 | Winches mill | 4 | 5 ton | China | 2012 | Company |
| 18 | Pump water machine | 8 | 40-60m3/h | China | 2012 | Company |
| 19 | Richshaw power poles | 2 |  | Korea | 2013 | Company |
| 20 | IFA water tank | 5 | 4,5 ton | Germany | 2013 | Company |
| 21 | Crane | 3 | 10 ton | HUYNDAI | 2013 | Company |
| 22 | Ladder car | 1 |  | Germany | 2014 | Company |
| 23 | To 1-2 pole ( A) | 8 |  | Japan | 2008 | Company |
| 24 | Steel – cyclinder Rooler HAMN | 1 | 18 T | Germany | 2012 | Company |
| 25 | Stell – cylinder Rooler SaiKa | 1 | 18T | Japan | 2011 | Company |
| 26 | Steel cutting machine GP-40 | 4 |  | Viet Nam | 2014 | Company |
| 27 | BarbendeGQ-40A | 4 |  | Viet Nam | 2014 | Company |
| 28 | Hoisnt | 1 | 100m | Viet Nam | 2013 | Company |
| 29 | Electronic total station | 2 |  | Switzerland, Japan | 2011 | Company |
| 30 | High Level machine | 2 |  | Japan | 2011 | Company |
| 31 | Swing Gauge L402BT | 3 |  | China | 2010 | Company |

1. **CONSTRUCTION EQUIPMENT**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 1 | Automatic level ( 4 chiếc) | Measure the angle of the coordinates | Japan | Company |
| 2 | Total station | Total station | Japan | Company |
| 3 | Sieve standard | Check the grain composition | China | Company |
| 4 | Compactness test set | Determination of compressive strength | China | Company |
| 5 | Sets concrete slump testing | Determination of concrete slump | Viet Nam | Company |
| 6 | Ruler 3m | Check for flatness | Viet Nam | Company |
| 7 | Thermometers, Amplifiers, Voltmeters | Measurement equipment | Japan | Company |
| 8 | Thickness measurement device | Measurement of material thickness | Japan | Company |

**TRADE CAPACITY**

**Viet Anh Vientiane Sole Co.,Ltd exclusive all over the country of Laos some electrical products - lighting brands in the world:**

* **Civil and industrial electrical appliances – LS (LG) – Korea**

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* **LED Lighting Oversea (Oled) Lighting - Malaysia**

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* **High Pressure Fixture - Nikkon – Malaysia**

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* **Cable & System LS Vina ( Technology of LS Korea )**

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**Product image**

**LS – Korea:**

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**Oled – Malaysia**

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**Nikkon – Malaysia:**

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**Cable & System LS Vina (made by Technical of Korea)**

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**CONSTRUCTION CAPACITY**

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**Thanks for reading**

**Good day, good luck**